PRESSKIT 2025

WERKZEUG ***•TE©HNIK**

TECHNOLOGIE / METALLBEARBEITUNG / SCHNEIDWERKZEUGE N





=>LA Base 440,950 addresses

YOUR CROSS-MEDIA PARTNER

SOFETEC -Société Française d'Edition Technique

OUR OFFERS

WERKZEUG TECHNIK •

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MACHINES PRODUCTION **

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All of our publications are printed via the Imprim'Vert® network in France to reduce their impact on the environment. They are also 100% FSC® and PEFC™ certified, which quarantees that they are produced in compliance with sustainable forestry management practices. They are also registered with the Commission Paritaire des Publications et Agences de Presse (CPPAP - Joint Press Editions and Agencies Committee), reg. no. 0626 T 79162, PEFC which guarantees you access to a quality readership made up of industry sector professional subscribers.

The German language technical review for the metal cutting and manufacture quality control sector.

Werkzeug Technik is published in 7 issues + 1 special issue per year in a 12,000 copy print-run, it is read by an average of 5 persons per engineering industry business, it covers technical news for the cutting tool, gripping system, part and tool quality

control, machinery and software sectors.





THE INDUSTRIAL TRADESHOWS FOR 2025

MOULDING EXPO Stuttgart, 06 to 09 May EMO Hannover, 22 to 26 September FORMNEXT, 18 to 21 November

Editorial Planning for 2025

Issue	Date	Distribution*	Themes	
215	05/03	JEC WORLD + INTEC	Cutting: turning - drilling - gripping - measurement - software - coatings - machines - close-up - focus on machining tools - worth knowing - New: Tool Management Systems	
216	30/04	CONTROL + MOULDING EXPO	Cutting: grinding - drilling - gripping - measurement - software - correction - coatings - machines - close-up - focus on machining tools - worth knowing	
217	25/06	Mold makers + tool distribution	Report MOULDING EXPO Cutting: tools and moulders - gripping - measurements - software - close-up - focus on machine-tools - New: tool correction and sharpening	
218	25/08	EMO + Distributors outside of Germany	The best of WT / Cutting plate guide Issue exclusively in English	
219	17/09	EMO	Cutting: turning - milling - drilling - correction - gripping - measurement - close-up - focus on machining tools - worth knowing	
220a	24/10	FORMNEXT	Report EMO - Preview FORMNEXT Cutting: grades - gripping - measurement - software - correction - coatings - machines - close-up - focus on machine-tools - worth knowing	
220b	24/10	Tooling subcontracting and cutting tool distribution	Special issue: grades table 2025	
221	13/11	Subcontracting + distribution of machine tools/ cutting tools	Report FORMNEXT Cutting: tools and moulders - gripping - measurement - software - correction - coatings - machines - close-up - focus on machining tools - worth knowing - Special issue: Coatings table	

 $[\]ensuremath{^{*}}$ The Werkzeug Technik journal will be distributed at the tradeshows listed below.

ADVERTISING RATES

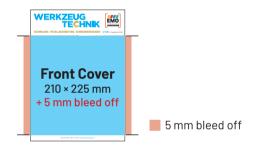
Interior Page	Four colour	
Format	Dimensions (WxH) + 5 mm bleed off	Odd-numbered page
Full page	210 × 297 mm	€ 5,590
Junior page	130 × 180 mm	€ 3,810
1/2 page	105 × 297 / 210 × 150 mm	€ 3,070
1/3 page	70 × 297 / 210 × 100 mm	€ 2,260
1/4 page	55 × 297 / 210 × 75 mm / 90 × 130 mm	€ 1,830
1/8 page	100 × 60 / 60 × 100 mm	€ 1,080

Covers

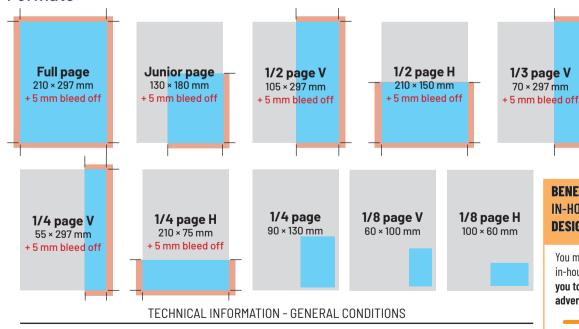
Format (WxH) + 5 mm bleed off				
Front cover (210 x 225 mm)	€ 7,620			
Front cover special issue (210 x 225 mm)	€7,990			
Inside front cover (210 x 297 mm)	€ 7,280			
Inside back cover (210 x 297 mm)	€ 5,650			
Back cover (210 x 297 mm)	€ 7,280			
Opposite index (210 x 297 mm)	€ 6,750			

Loose-leaf supplements

Format (WxH) + 5 mm bleed off			
2 pages (200 × 287 mm)	€ 2,500		
4 pages (200 × 287 mm)	€ 3,300		
6 pages (200 × 287 mm)	€ 4,500		
8 pages (200 × 287 mm)	€ 5,000		



Formats



Size: 210 x 297 mm assembled - Binding: perfect bound.

PROVISION OF DESIGN ELEMENTS:

 $High \ resolution \ PDF \ (300 \ dpi) \ CMYK \ colour \ mode \ with \ cropping \ lines \ and \ 5 \ mm \ of \ bleed \ on \ all \ sides, \ no \ less \ than \ 3 \ description \ and \ 2 \ description \ and \ 3 \ description \ and \ 4 \ description \ and \ and \ 4 \ description \ and \ 4 \ description \ and \ 4 \ descri$ $\textbf{weeks before publication.} \ Compliant \ to \ clause \ 3 \ of \ our \ GTCS, \ the \ failure \ to \ provide \ technical \ elements \ within \ the \ given$ deadlines will not be considered as a modification or cancellation of your order which will therefore be invoiced as previously agreed.



You might not have all the necessary in-house resources, we can help you to create or modify your future advertising.

1/3 page H 210 × 100 mm

5 mm bleed off

Print: via quotation, from € 500 ex V.A.T. Web-site (banners): € 300 ex. VAT eMailing: via quotation, from € 350 ex V.A.T.



DIGITAL ADVERTISING RATES



Website

Frequences	1 week	2 weeks	3 weeks	4 weeks
Vertical banner (1)	€ 1,510	€ 2,470	€ 3,300	€ 3,600
Horizontal banner (1)	€ 1,810	€ 3,070	€ 3,900	€ 4,400
Vertical and horizontal banners (1)	€ 2,490	€ 5,040	€ 5,400	€ 5,600
Personalised tab (2)	€ 4,000	€ 6,000	on de	mand

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Vertical banner (255 x 500 pixels)

Horizontal banner (1110 x 150 pixels)

Personalised tab Exclusive landing page

Social media

Price EX VAT (VAT 20%)

Frequency	1 publication	2 publications	3 publications	4 publications
Posts*	€1,200	€ 2,100	€ 3,000	€ 4,100

^{*} All of our posts are published by our editorial team simultaneously on the LinkedIn, Twitter X, Facebook, Instagram and TikTok social media.

Newsletters*

Price EX VAT (VAT 20%)

	11100 271 1711 (1711 20 70)
Monthly MP newsletter banner (600 × 150 pixels)	€ 2,280
Custom editorial in the newsletter	€ 2,850

- * Creation and modifications not included ** Other durations possible, contact us
- (1) 33% SOV (Share Of Voice)
- (2) 100% of SOV exposure for a custom-design page dedicated to your business news (white papers, webinars, etc.) + emailing dispatch to around 110,950 addresses

Sponsored article

€ 1,150 EX VAT

Present your events, your services, products, updates or any other informative content on our web-site.

- > Promotion of your news on our home-page
- > First hypertext link included, then € 350 ex V.A.T. per additional link

NEWSLETTER













National Editions

Every month in our publications:

Raw materials • Software • Machines • Tools • **Additive manufacturing**Peripherals • Cutting tools • Tool-pieces • Welding • Lubricants • Cleaning
Surface and heat treatments • **Automation** • Measuring • Components **Environment** • Logistics • PPE • Services • Skills • Sub-contracting
Panel-work • Forging • Foundry • Economics • Exchanges • **Events**

CIRCULATION: 13 issues/year - 8,000 copies/issue

National and Valleys Editions* Special issues



National Editions National and Valleys Editions Special issues					The state of the s	
Journal	Issue	Month	Distribution**	Focus		
	1150	Jan.	Global Industrie Lyon + JEC World	Machine-tool and peripheral innovations		
	1151	Feb.	Global Industrie Lyon	Cutting tool innovations and other consumables		
	1152	Feb.	Global Industrie Lyon + Aff'Tech + Vallée de l'Arve Sub-contracting	Focus on the mechanical industry in Auvergne-Rhône-Alpes		
	1153	March	3D Print Lyon + AM and prototyping businesses	Additive manufacture + Prototyping		
	1154	April	EPHJ + Sepem Martigues + SNITEM members	0#	Microtechnology + Medical sector	
	n°18	May	SIAE Bourget + Siane + Sub-contracting in aeronautics		Aeronautics	
	1155	June	Federation and Forges Foundries workshops		Forges and Foundries	
	1156	July	EMO Hanovre + Formnext + Motek	0#	MO (Machine-Tool) and cutting tool innovations	
	1157	Sept.	Sepem Angers + Siane		Sheet metal working	
	1158	Oct.	BE 5.0 + Sub-contracting in mechatronics		Connected industries	
	n°19	Oct.	Car industry sub-contracting		Car industry	
	1159	Nov.	High precision workshops + SNDEC members		Luxuries	
	1160	Dec.	Sepem Rouen + Subcontracting in the North		"Made in France"	

^{*} The National Valleys editions include a dedicated guidebook covering the local initiatives in place in the Arve, Doubs, Gier, Oyonnax, Rhône and Saône valleys. These are also sent free of charge to a selection of non-subscribing readers from those valleys.

^{**} The Machines Production journal will be distributed at the above mentioned trade shows, as well as free of charge to a selection of non-subscribing readers depending on their geographical location and the themes covered.

ADVERTISING RATES

Inner pages "	Price ex. VAT (VAT 20%)		
Format	Right front	Left rear	
Full page	€ 3,360	€ 3,025	
Double page spread	€ 5,450		
1/2 page	€ 1,995	€ 1,795	
1/2 page Flex	€ 2,390	€ 2,150	
1/3 page	€ 1,470	€ 1,320	
1/4 page	€ 1,155	€ 1,040	
1 page advertorial (3)	€ 3,510		
2 page advertorial (3)	€ 5,600		

PREMIUM SPACES

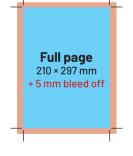
For an extra 20%, you can choose your advert's exact position

FINAL ORDER DISCOUNTS BASED ON ANNUAL TURNOVER (LOI SAPIN) (4)

10,000 - 16,000	4%		
16,000 - 25,000	10 %		
25,000 - 32,000	14 %		
> 32,000	20 %		
OTHER DISCOUNTS			

Growth: Turnover > 110 % 4 %

Formats



Double page spread Double page spread inside back cover 420 × 297 mm + 5 mm bleed off

Loose-leaf supplements(1) Price ex. VAT (VAT 20%)

F	n	r	m	เล	t

Max format (200X287) on 150g	€ 4,725
double-sided, printing included	

Premium(1)(2)

Price EX VAT (VAT 20%)

Format

Rider with repeat (105 × 231 + 105 × 297 + 5 mm)	€ 6,000
Inside front cover (210 x 297 + 5 mm)	€ 3,990
Opposite index (210 x 297 + 5 mm)	€ 3,730
Back cover (210 x 297 + 5 mm)	€ 4,200
Double-page spread inside back cover*(420 x 297 mm + 5 mm)	€ 4,650

^{*} double page spread including the inside back cover

Rider template



- (1) Creation and modifications not included.
- (2) Cover adverts not subject to the "Loi Sapin" discount.
- (3) Around 400 words, 2,500 signs per page, including spaces.
- (4) Discounts calculated on the basis of your annual budget.
- 5 mm bleed off



1/2 page V 95 × 287 mm

1/2 page H 200 × 140 mm

1/3 page V 67 × 287 mm





1/4 page H 200 × 71 mm

1/4 page 85 × 125 mm

TECHNICAL INFORMATION - GENERAL CONDITIONS

Size: 210 x 297 mm assembled - Binding: perfect bound.

PROVISION OF DESIGN ELEMENTS:

High resolution PDF (300 dpi) CMYK colour mode with cropping lines and 5 mm of bleed on all sides, no less than 3 weeks before publication. Compliant to clause 3 of our GTCS, the failure to provide technical elements within the given deadlines will not be considered as a modification or cancellation of your order which will therefore be invoiced as previously agreed.

BENEFIT FROM OUR IN-HOUSE GRAPHIC DESIGN STUDIO

You might not have all the necessary in-house resources, we can help you to create or modify your future advertising.

Print: via quotation, from € 500 ex V.A.T. Web-site (banners): € 300 ex. VAT eMailing: via quotation, from € 350 ex V.A.T.

Promotional Article

A promotional article drafted for you on demand by one of the Machines Production in-house writers, working under their own name, presenting the specifications of a product or product range. The format, no more than 2 pages, will be set by the author.

Options	Price EX VAT (VAT 2.10 %)
1 to 2 pages	€ 3,900
Video link integration (QRCode)	€ 250
RS Distribution	€ 900
Premium position in the monthly newsletter	€300



PAYMENT TERMS

Journalist expenses (transport + lodging) will be covered by the advertiser and paid on reception of the invoice. Submission of pdf format for approval three weeks before publication. Translations available on request.



Workshop modules

Machines Production proposes advertising space at a reduced cost for regular advertising messages in our dedicated section for small workshop equipment.

Cost per issue Price EX VAT (VAT 20%)*

Format (width x height)	Insert calculation	For 1 to 5 Issues	For 6 to 16 Issues
60 × 65 mm	А	€ 240	€ 190
60 × 100 mm	В	€ 365	€ 305
60 × 135 mm	С	€ 480	€ 410

 Unit price per issue. For an extra 20% on the unit price, you can choose your advert's exact position



Multiple formats: Contact us

Themed issues

Two special issues are distributed to specialist manufacturers, equipment suppliers and sub-contractors impacted by major technological changes.

These issues cover either the aeronautics or car industries, covering the latest news and issues related to their particular sectors as well as R&D and production hardware.



AERONAUTICS N°18 June



CAR INDUSTRY N° 19 October

- SOME IMPORTANT FIGURES MARKET ANALYSIS AND PERSPECTIVES
- INNOVATIONS AND R&D
- NEW PRODUCTION HARDWARE SOLUTIONS
- SECTOR SPECIFIC ARTICLES AND NEWS

+330,030 views

+ 29 500
subscribers

* On 30 September 2024



L'émission



A monthly broadcast on the Machines Production website and YouTube channel, in which a panel of specially invited experts talk about the subjects that are making news in the industrial sector at the time.

Reportages



These SPECIAL REPORTS are made on site by our editorial team and, if desired, can be integrated into one of the MP Shows to highlight exchanges or products independently and inform your clients and prospects through effective, stand-out, narrative content.

Live!



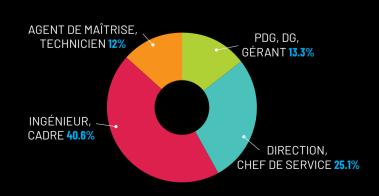
These shows are live, during a tradeshow, inauguration or open day and broadcast on the Machines Production website, YouTube Channel and social media by the following day at the latest, they are brief shows that get to the point and will get your message out quickly and effectively.

Focus



The FOCUS videos are made in collaboration with our journalists and are an ideal way to present your business, its values, solutions and service proposals. They are broadcast on the Machines Production website, YouTube channel and social media, they can be customised with your visual identity and business contact data.

AUDIENCE MACHINES PRODUCTION TV



LIVE REPLAY AND PODCASTS

From the TV tab on the machinesproduction.fr web-site, on our YouTube channel and the usual audio platforms, no time limit.



Let's take a look at the latest engineering industry news! LIVE NEWS, MEET-UPS AND EXCHANGES

Video is THE essential media if you want your content to be credible, Machines Production offers an exclusive web-site and YouTube channel broadcast news program aimed specifically at the engineering industry and its fans. We call it "the MP Show", every month it reviews French industry news, giving specialists a chance to have their say in the studio or in special on-the-spot reports.



THE MP SHOW

Prepared and fully CONTROLLED talk-time

Your message rendered credible by a REPUTED media name

Effective and SUSTAINABLE advertising

BROADCAST SCHEDULE















Broadcast on YouTube and our website PUSH to social media Dedicated newsletter sent out The 1st report
PUSH to social media broadcast

The 2nd report

PUSH to social media broadcast

D +

14

Package offer EX VAT (VAT 20 %)	
Spot package Sponsoring + Studio presence	€ 3,100
Classic package MP Show report + Studio presence	€ 4,900
Visibility package Sponsoring + MP Show report	€ 6,400
Wide Angle package Sponsoring + Studio presence + 1 min 30 report	€ 7,000

Unit price EX VAT (VAT 20 %)				
Studio presence	€ 900			
Sponsoring	€ 2,500			
MP Show report	€ 4,500			
Social media teaser (20-30 sec)	€ 1,000			

PAYMENT TERMS:

Expenses (transport + accommodation) will be covered by the advertiser and paid on reception of the invoice.



The credibility of the Machines Production name will **BUILD UP YOUR REPUTATION**

As new digital technologies propose an infinite number of communication formats, our staff is at your service to help you to make your future promotional films. Objectives, reputation, product launch, brand image... all of these factors will be carefully considered to ensure that the result will be professionally produced using illustrative shots and visual animations that will meet the heights of your ambitions.

THE SPECIAL REPORTS / VIDEO FOCUS / BROADCASTS

Short, HIGH-IMPACT content

Your brand image associated with a REPUTED media name

A fun and DYNAMIC message

EXCLUSIVE BROADCAST SCHEDULE

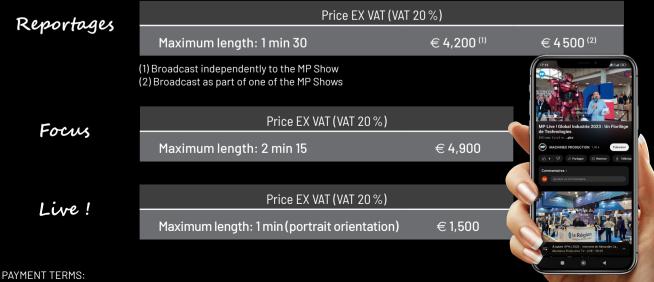


On-line publishing **PUSH** to social media (issue date TBC, depending on availability)



PUSH to social media Monthly newsletter sent out(1)

(1) Monthly mailing, with each issue of Machines Production



Expenses (transport + accommodation) will be covered by the advertiser and paid on reception of the invoice.

THE WEB REFERENCING PACK



Reference your business nationally and improve your natural referencing (SEO)

€ 1,200 ex V.A.T./year*

+ than 183,423 specific visitors per year**

+ than 403,530 specific consultations per year***

REFERENCING YOUR BUSINESS	free access	WEB PACK	MACHINES PRODUCTION Total land land land land land land land la
Higher placing in search results	X	~	MACCHINES MACCHINES PRODUCTION MACCHINES PRODUCTION MACCHINES MACCHINES
Unlimited content publication [™]	×	~	And Annual Annua
All of your content accessible to internet users	×	✓	And Andread State Control of the Con
			Transition from the control of the c
	YO	UR CLIENT SPACE	

PRODUCT DATA-SHEETS	free access	WEB PACK
Product/service specifications	~	~
Unlimited video publication	~	~
Unlimited content publication"	×	~
Corporate contact details	×	~
Contact form	×	~
Web-publication of attachments**	×	~
Estimation request	×	~
Higher placing in search results	×	~



^{*} one year after the first full year on-line ** data from the period covering 01/10/2023 to 30/09/2024 *** content subject to moderation by our editorial staff



Website 183,423 visitors/year

Price EX VAT (VAT 20%)

Frequences	1 week	2 weeks	3 weeks	4 weeks
Vertical banner (1)	€ 1,510	€ 2,470	€ 3,300	€ 3,600
Horizontal banner (1)	€ 1,810	€ 3,070	€ 3,900	€ 4,400
Vertical and horizontal banners (1)	€ 2,490	€ 5,040	€ 5,400	€ 5,600
Personalised tab (2)	€ 4,000	€ 6,000	on demand	



Vertical banner (255 x 500 pixels)



Horizontal banner (1110 x 150 pixels)



Personalised tab
Exclusive landing page

Sponsored website article

Present your events, your services, products, updates or any other informative content on our web-site.

- > Promotion of your news on our home-page
- > First hypertext link included, then € 350 ex V.A.T. per additional link

€ 1,150 EX VAT

Newsletters* 110,950 addresses

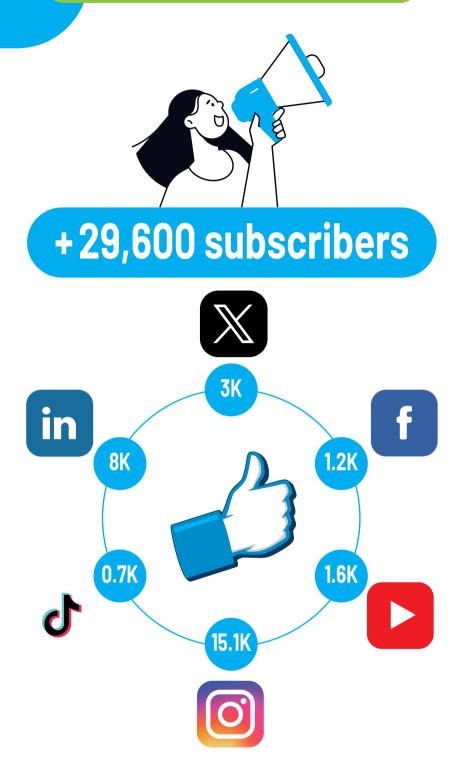
Price EX VAT (VAT 20%)

		11100 EX VAI (VAI 2070)
Mo	onthly MP newsletter banner (600 × 150 pixels)	€ 2,280
Cust	tom editorial in the newsletter	€ 2,850

- * Creation and modifications not included ** Other durations possible, contact us
- (1) 33% SOV (Share Of Voice)
- (2) 100% of SOV exposure for a custom-design page dedicated to your business news (white papers, webinars, etc.) + emailing dispatch to around 110,950 addresses



SOCIAL MEDIA CAMPAIGNS



Social media

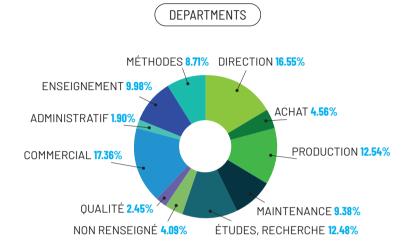
Price EX VAT (VAT 20%)

	1 publication	2 publications	3 publications	4 publications
Posts in X f (text, photo, link, tag supplied by the client)	€ 1,050	€ 1,850	€ 2,800	€ 3,750
Posts / Reels (includes script-writing - shoot - editing & publication)	€ 1,400		on application	

The editorial staff may reformulate your message to increase its impact.



110,950 French email addresses some key figures





Single use mailing lists

(dispatch + resend to unopened) Price EX VAT

Number of addresses	Price per 1,000 addresses		
Less than 2,500	Contact us		
Between 2,500 and 5,000	€ 500		
Between 5,000 and 7,500	€ 350		
Between 7,500 and 10,000	€ 250		
Between 10,000 and 15,000	€ 200		
Between 15,000 and 20,000	€ 150		
Between 20,000 and 30,000	€ 120		
Between 30,000 and 50,000	€100		
Between 50,000 and 75,000	€ 95		
Between 75,000 and 100,000	€90		
More than 100,000	€ 85		



MACHINES PRODUCTION WERKZEUG TECHNIK

A TEAM AT YOUR SERVICE

+33(0)148 25 50 30|publicite@machinesproduction.fr



Laure Cromback
Marketing & Communications manager
lcromback@machinesproduction.fr



Jérôme Meyrand
Chief editor
jmeyrand@machinesproduction.fr



Sara Hamadvand
Communication & Brand content officer
shamadvand@machinesproduction.fr



Jean-Louis Bornand
Head of Advertising
jlbornand@machinesproduction.fr
+33 (0)6 98 23 50 13



Maxime Mader

Head of Advertising - WT

mader@werkzeug-technik.com
+33 (0)6 78 08 36 88



Nicolas Petit
Advertising and Media Director
npetit@machinesproduction.fr
+33 (0)6 68 50 76 01